



## Discount Schedule and Terms of Sale

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**Effective February 1, 2010** - The information on this page applies to books ordered from Channel Lake, Inc. for resale. When ordering, please provide the entire ISBN, book title, quantity, ship-to address, and billing address. For our full catalog, see <http://www.touristtown.com>.

These terms are subject to change.

### Discounts:

1	book	No discount
2-9	books	20% discount
10-24	books	30% discount
25-49	books	40% discount
50-99	books	45% discount
100+	books	50% discount

**Terms:** Payment is due 30 days from the date of invoice for orders not requiring pre-payment. A finance charge of 1.5% per month will be added to all balances over 30 days. The preferred payment methods are credit card or check. To make a payment via credit card, visit <http://resale.touristtown.com>.

**STOP Orders** are accepted for individual books if payment accompanies the order, at a discount of 40% plus \$4 for domestic shipping.

**Pre-Payment:** All pre-orders (books ordered before the date of publication) and orders over \$100 must be pre-paid. Contact [sales@channellake.com](mailto:sales@channellake.com) for information on eligibility for waiving the pre-payment requirement.

**Shipping:** We charge either 18% of the purchase price or \$6.50 USD, whichever is lower, for all books shipped domestically with USPS. We will ship with a carrier of your choice, but the shipping rates will be higher.

**Sales Tax:** Orders shipped to New York State must include a Resale Certificate or Resale Number, or sales tax of 8% will be charged.

**Promotional Materials:** We can provide photographic files of book cover images for your display or catalog purposes. Please see <http://www.touristtown.com> for more details.

**Book Trade:** Please contact your wholesaler or Midpoint Trade Books if you are primarily a book retailer, wholesaler, or library. We cannot directly fill orders for vendors in the book trade.

**Orders** may be sent to Channel Lake, Inc., P.O. Box 1771, New York, NY, 10156. Orders are also accepted by e-mail at [orders@channellake.com](mailto:orders@channellake.com), by telephone at 800.592.1566, by fax at 866.794.5507, or by credit card online at <http://resale.touristtown.com>.